



January 3, 2007

Mr. David Reifman  
Chairman  
Blue Ribbon Panel

Re: William G. Conopeotis  
ConopCo Realty & Development, Inc.  
Project: Orbitz

Dear Mr. Reifman,

After Orbitz finished negotiating its lease for 141,000 square feet facility, with 1200 workstations in 500 W. Madison Street, we realized that we simply did not have the experience or time to manage a construction project of this magnitude. We interviewed a number of firms, which provided such services; we selected William Conopeotis, ConopCo Realty and Development, Inc.

Bill Conopeotis and his company, ConopCo Realty and Development, Inc. proved to be the perfect choice. We hired him to assist us with the budget process, vendor selection, design decisions, furniture selection, and construction management, move planning, project management with all parties, and to interface with the property owner regarding all construction issues. We sought a project manager who had experience in overseeing projects such as ours, someone who had the organizational skills, the partnering skills, the leadership skills and presence, and discipline necessary to assure that our project would be completed on schedule and on budget. Essentially we retained Bill to represent all our interests and to be dedicated to our project.

Mr. Conopeotis' experience, discipline and organizational skills guided us through the difficult budgetary phase. He drove the budget process until we reached an acceptable final number. The budget was very conservative for a project of this magnitude and we needed Bill's help to ensure it was realistic, achievable and everyone was focused on controlling expenditures and keeping to the tight timeline – in the end the project came in 10 percent under budget and on-time. He coordinated our architect, contractor engineers and other consultants and molded them into a team that worked for our benefit. Orbitz had a 7-month total schedule with a very ambitious construction schedule of 16 weeks.

I was impressed from the outset with Bill's organizational qualities, his leadership, and his absolute dedication to getting the project on schedule and on budget and his steadfast devotion to Orbitz.

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Mr. Conopeotis supervised our project and relieved firm management from a time-intensive job, which we could not have handled on our own. He performed this function flawlessly, protecting our interests each step of the way. With the excellent work Bill did for us; it is my pleasure to endorse Bill Conopeotis and his firm to receive the Project Manager of the Year award. Should you have any questions, please contact me at 312-894-4768.

Sincerely,



Katherine Andreasen  
SVP, Human Resources and Corporate Administration